



# MAHARISHI UNIVERSITY OF MANAGEMENT AND TECHNOLOGY

MAHARISHI ROAD, MANGLA, BILASPUR (CHHATTISGARH)-495001

FINAL EXAM : SEMESTER-I, SESSION 2021-22

**COURSE – MBA, PAPER – I, SUBJECT CODE – MBA101**

**SUBJECT – PRINCIPLES AND PRACTICES OF MANAGEMENT**

Max Marks : 70

Min pass marks : 28

- All questions are compulsory.
- Be precise in your answers.

**Que 1 Multiple choice : Read the following questions carefully and choose the suitable answer:**

10X1=10

- (i) The Practice of Management written by \_\_\_\_\_.  
(a) Peter F. Drucker. (b) Terry.  
(c) Louis Allan. (d) Henry Fayol.
- (ii) Control system of an organization has no influence over the \_\_\_\_\_.  
(a) Internal environment. (b) External environment.  
(c) Customers. (d) Government.
- (iii) The chain of command from the highest authority to the lowest level in the organization is \_\_\_\_\_.  
(a) Unity of direction. (b) Unity of command.  
(c) Centralization. (d) Scalar chain.
- (iv) The first and foremost function of management is \_\_\_\_\_.  
(a) Planning. (b) Organizing.  
(c) Controlling. (d) Coordination.
- (v) An identified group of people contributing their efforts towards the attainment of goals is called an \_\_\_\_\_.  
(a) Organization. (b) Business.  
(c) Management. (d) Department.
- (vi) Which type of organization is permanent and stable?  
(a) Formal organization.  
(b) Informal organization.  
(c) Business or organization.  
(d) Strategic organization.
- (vii) Direction is a \_\_\_\_\_ function performed by all the managers at all levels of the organization.  
(a) Managerial (b) Organizational  
(c) Both (a) and (b) (d) None of the above

- (viii) Management is said to be the combination of
- (a) Arts, science and profession
  - (b) Arts, science and engineering
  - (c) Arts, commerce and science
  - (d) Arts, commerce and engineering
- (ix) The principle of management serves as general guideline for
- (a) Managerial Action
  - (b) Decision Making
  - (c) Both (a) and (b)
  - (d) None of the above
- (x) Henri Fayol is known as
- (a) Father of Scientific Management
  - (b) Father of Shop Floor Management
  - (c) Father of General Management
  - (d) All of these

**Que 2 Short Answer (Any Five) –**

5x4=20

- (a) Write a short note on MBO.
- (b) Explain the importance of a good leadership in an organization.
- (c) Explain the difference between directing and controlling with an example.
- (d) What is Management? Explain the Functions of Management.
- (e) Explain the thoughts of Taylor.
- (f) Write a note on management in the Society with relevant examples.
- (g) What is Decision Making? Explain its techniques.

**Que 3 Long Answer (Any Five) –**

8x5=40

- (a) write down the recent trends and future challenges of management
- (b) How controlling it is helpful for the manager in achieving its goal? Elaborate your answer with the help of a suitable example.
- (c) Explain 14 principles of management given by Henri Fayol.
- (d) What is staffing? Explain the step and process of staffing in an organization.
- (e) What do you mean by the planning process? Elucidate the phases of the planning process.
- (f) Explain the objectives of Management? Explain the role of a Manager in an organization?
- (g) Write a note on Maslow Theory of Motivation & Herzberg's Two-factor Theory.
- (h) What is MBE? Explain in detail.
- (j) Write a note on Delegation and Decentralization.
- (k) What is the role of ethics in management? How does it help in Organization?

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